





## Today's Demonstration Agenda

- Trial Objectives
- Greensboro Trial Configuration
- Product Demonstration
  - In office demonstration:
    - Demonstrate technology through typical subscriber uses/applications
  - Off-site laptop demonstration:
    - Out of office use
    - Non line-of-sight/in-building penetration
    - Multipath environment
  - View typical outdoor site installation
  - View core network



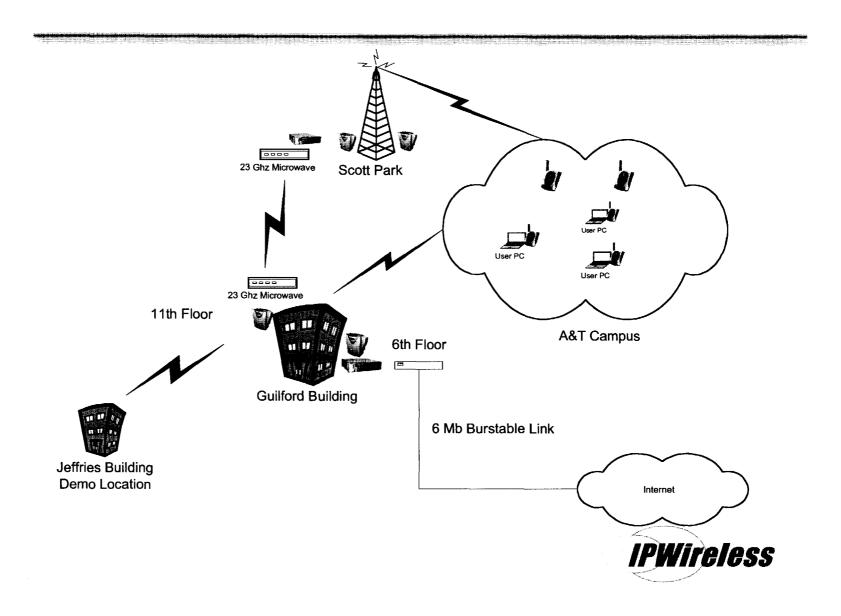


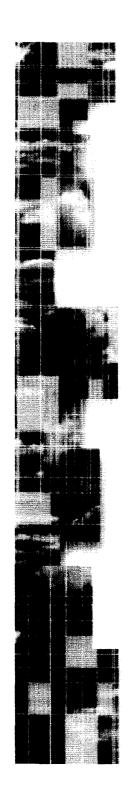
## **Trial Objectives**

- Enables IPW to prove out radio and core technologies in real-world environment
- Creates environment to test & debug complex endto-end system issues, test commercial "readiness"
- Provides technology demonstration platform; beneficial for key investors, strategic partners and customers
- Proves out network design strategy, generates traffic data for network planning, performance enhancements
- Allows for early feedback from 3<sup>rd</sup> party test users re: product and user experience

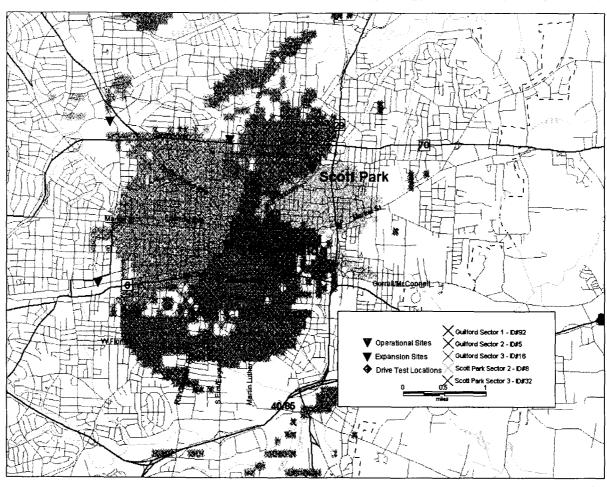


## **Current Greensboro Configuration**





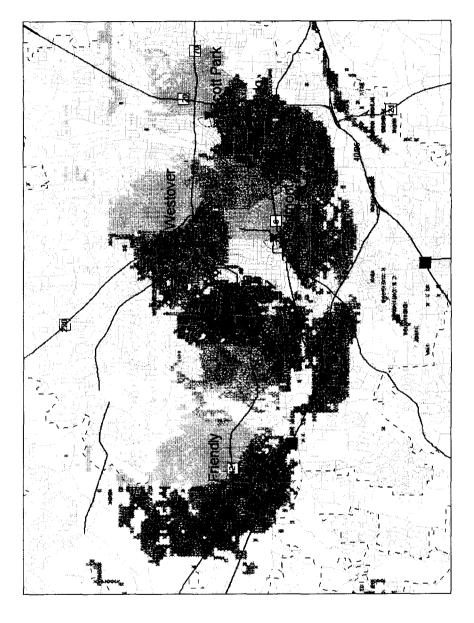
## Initial Trial Coverage Area





## *IFWIreless*

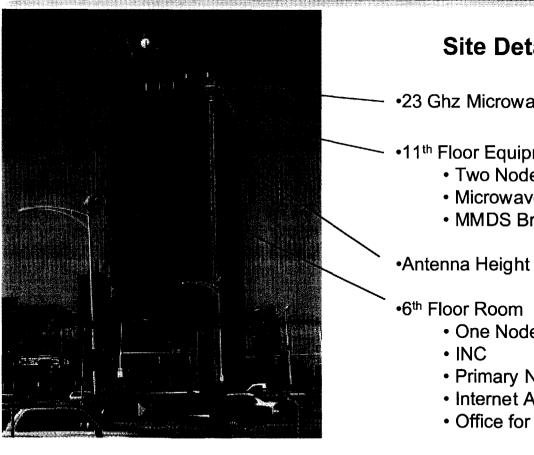
# Expanded Trial Coverage Area







## **Guilford Building**



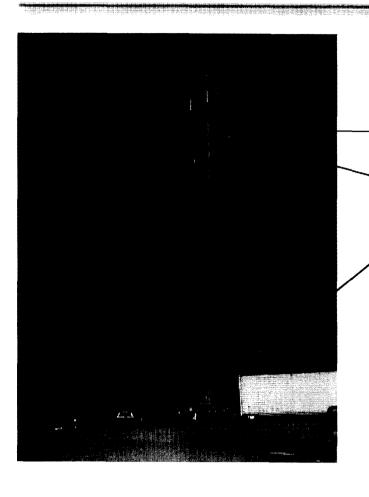
## **Site Details**

- •23 Ghz Microwave to Scott Park
- •11th Floor Equipment Room
  - Two Node B's
  - Microwave Receiver
  - MMDS Broadcast Transmitters
- •Antenna Height 95' Above Ground
  - One Node B
  - Primary Node
  - Internet Access
  - Office for personnel





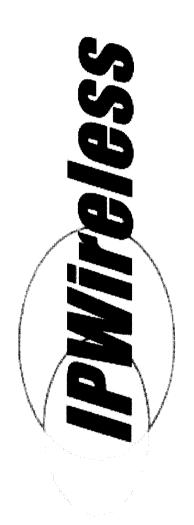
## Scott Park



## **Site Details**

- •23 Ghz Microwave to Guilford Building
- Antenna Height 120' Above Ground3 Sectors (60,180,300)
- •Ground Space
  - Outdoor Cabinet
    - Microwave Receiver
    - •INC
    - Battery Backup
  - 2 Node B's are mounted to Unistrut





## Now for the real stuff On To the Demonstrations

